

**LENDER RANKING by TOTAL NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:			FY 2014		10/01/2013-6/30/2014	
	LENDER	#	\$			
1	WELLS FARGO BANK NATL ASSOC	52	\$15,003,300	63	HOMETOWN BANK	1 \$947,000
2	BRANCH BK. & TR CO	29	\$4,687,200	64	PEOPLES COMMUNITY BANK	1 \$700,000
3	UNION FIRST MARKET BANK	27	\$4,858,600	65	APPLE FCU	1 \$650,000
4	MANUFACTURERS & TRADERS TR CO	25	\$3,937,600	66	SOUTHERN BANK AND TRUST COMPANY	1 \$537,000
5	SONABANK	21	\$5,819,600	67	STEARNS BK NATL ASSOC	1 \$495,000
6	SUNTRUST BANK	18	\$19,678,200	68	VIRGINIA COMMUNITY BANK	1 \$475,000
7	CELTIC BANK CORPORATION	12	\$1,915,000	69	NORTHWEST FCU	1 \$350,000
8	EVB	12	\$557,000	70	SANTANDER BANK NATL ASSOC	1 \$350,000
9	UVA COMMUNITY CREDIT UNION	9	\$162,400	71	COMMERCIAL BANK	1 \$300,000
10	FULTON BANK NATL ASSOC	8	\$4,333,000	72	PIONEER BANK	1 \$260,000
11	TOWNEBANK	8	\$2,309,000	73	HOME LOAN INVEST BANK F.S.B.	1 \$245,000
12	OLD POINT NATL BK OF PHOEBUS	8	\$1,613,700	74	JEANNE D' ARC CU	1 \$150,000
13	FARMERS & MERCHANTS BANK	8	\$897,000	75	BUSINESS FINANCE GROUP, INC.	1 \$139,200
14	LANGLEY FCU	7	\$691,200	76	BANK@LANTEC	1 \$123,000
15	BAYPORT CREDIT UNION	7	\$545,000	77	MORGAN STANLEY BANK, NATIONAL ASSOCIATION	1 \$114,000
16	LIVE OAK BANKING COMPANY	6	\$7,686,000	78	PACIFIC CITY BANK	1 \$110,000
17	VIRGINIA PARTNERS BANK	6	\$1,650,000	79	TD BANK, NATIONAL ASSOCIATION	1 \$100,000
18	FIRST BANK & TRUST COMPANY	6	\$825,000	80	OAK VIEW NATIONAL BANK	1 \$90,000
19	ACCESS NATIONAL BANK	5	\$6,518,000	81	PENDLETON COMMUNITY BANK, INC.	1 \$90,000
20	BLUE RIDGE BANK	5	\$1,350,000	82	FRONTIER COMMUNITY BANK	1 \$85,000
21	NEW HORIZON BANK NATL ASSOC	5	\$868,000	83	GOLDEN PACIFIC BANK NATL ASSOC	1 \$25,000
22	FAUQUIER BANK	5	\$565,000	TOTAL 7(a) & 504 LOANS		395 \$160,825,500
23	STELLARONE BANK	5	\$289,000	FOR RANKINGS, SEE NEXT PAGE.		
24	CERTUSBANK NATL ASSOC	4	\$6,389,500			
25	VANTAGESOUTH BANK	4	\$2,868,200			
26	NOAH BANK	3	\$6,100,000			
27	NEWTEK SMALL BUS. FINANCE INC.	3	\$5,315,600			
28	BANK OF FLOYD	3	\$2,307,000			
29	VALLEY BANK	3	\$2,039,000			
30	PNC BANK, NATIONAL ASSOCIATION	3	\$950,000			
31	UNITED BANK	3	\$470,000			
32	SPIRIT OF TEXAS BANK, SSB	3	\$360,000			
33	HANMI BANK	2	\$4,372,000			
34	CORNERSTONEBANK	2	\$3,203,700			
35	BBCN BANK	2	\$3,087,000			
36	FIRST WESTERN SBLC, INC	2	\$2,455,000			
37	LORAIN NATIONAL BANK	2	\$2,037,000			
38	WEST TOWN SAVINGS BANK	2	\$1,650,000			
39	WILSHIRE BANK	2	\$1,332,000			
40	CAPITAL BANK NATL ASSOC	2	\$900,000			
41	MACON BANK, INC.	2	\$830,000			
42	FIRST FINANCIAL BANK	2	\$700,000			
43	EAGLEBANK	2	\$604,000			
44	VILLAGE BANK	2	\$476,500			
45	BANK OF AMERICA NATL ASSOC	2	\$400,000			
46	FIRST-CITIZENS BANK & TRUST COMPANY	2	\$373,000			
47	SURREY BANK & TRUST	2	\$359,800			
48	CITIZENS AND FARMERS BANK	2	\$282,000			
49	INDUSTRIAL BANK	2	\$270,000			
50	NATL BK OF BLACKSBURG	2	\$219,300			
51	MONARCH BANK	2	\$218,000			
52	ABNB FCU	2	\$176,000			
53	SUPERIOR FINANCIAL GROUP, LLC	2	\$25,000			
54	SUSQUEHANNA BANK	1	\$4,416,000			
55	HANA SMALL BUS. LENDING INC.	1	\$2,250,000			
56	FIRST SECURITY BANK OF NEVADA	1	\$1,800,000			
57	EMBASSY NATIONAL BANK	1	\$1,780,000			
58	PARKE BANK	1	\$1,470,000			
59	CAPITALSPRING SBLC, LLC	1	\$1,441,800			
60	WOORI AMERICA BANK	1	\$1,350,000			
61	CAPITAL ONE NATL ASSOC	1	\$1,342,100			
62	FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000			

**U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE**  
**LENDER RANKING by TOTAL NUMBERS**

	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>	<b>#</b>	<b>\$</b>
1.	WELLS FARGO BANK NATL ASSOC	52	\$15,003,300
2.	BRANCH BK. & TR CO	29	\$4,687,200
3.	UNION FIRST MARKET BANK	27	\$4,858,600
4.	MANUFACTURERS & TRADERS TR CO	25	\$3,937,600
5.	SONABANK	21	\$5,819,600
	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>	<b>#</b>	<b>\$</b>
1.	CELTIC BANK CORPORATION	12	\$1,915,000
2.	LIVE OAK BANKING COMPANY	6	\$7,686,000
3.	VIRGINIA PARTNERS BANK	6	\$1,650,000
4.	BLUE RIDGE BANK	5	\$1,350,000
5.	NEW HORIZON BANK NATL ASSOC	5	\$868,000
	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
1.	SONABANK	21	\$5,819,600
2.	EVB	12	\$557,000
3.	OLD POINT NATL BK OF PHOEBUS	8	\$1,613,700
4.	FARMERS & MERCHANTS BANK	8	\$897,000
5.	FIRST BANK & TRUST COMPANY	6	\$825,000
	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
1.	WELLS FARGO BANK NATL ASSOC	52	\$15,003,300
2.	BRANCH BK. & TR CO	29	\$4,687,200
3.	UNION FIRST MARKET BANK	27	\$4,858,600
4.	MANUFACTURERS & TRADERS TR CO	25	\$3,937,600
5.	SUNTRUST BANK	18	\$19,678,200
	<b>CREDIT UNIONS</b>	<b>#</b>	<b>\$</b>
1.	UVA COMMUNITY CREDIT UNION	9	\$162,400
2.	LANGLEY FCU	7	\$691,200
3.	BAYPORT CREDIT UNION	7	\$545,000
4.	ABNB FCU	2	\$176,000
5.	APPLE FCU	1	\$650,000
	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>	<b>#</b>	<b>\$</b>
1.	BUSINESS FINANCE GROUP, INC.	28	\$12,321,000
2.	TIDEWATER BUS. FINANCING CORP	24	\$7,500,000
3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7	\$3,203,000
	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>	<b>#</b>	<b>\$</b>
1.	BRANCH BK. & TR CO	8	\$3,478,460
2.	TOWNEBANK	8	\$2,927,566
3.	UNION FIRST MARKET BANK	6	\$1,910,000
4.	VIRGINIA PARTNERS BANK	4	\$1,790,000
5.	WELLS FARGO BANK NATL ASSOC	3	\$3,028,800